



TEXTILE – INDUSTRY WITH A HIGH CROSS-BORDER POTENTIAL

SELECTED TEXTILE PRODUCTS



NONWOVEN FABRIC
HS 560313

Product Score*
(out of 100)

100



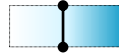
FIBRES OF POLYESTERS
HS 550320

97



TECHNICAL CLOTH
HS 591140

48



TEXTILE - NORWEGIAN IMPORTANT PRODUCTS...

Import value	USD 22 million	USD 5 million	USD 2 million
Annual growth of import	-2%	-8%	-1%
Share of import from Ukraine	0%	0%	0%

... AND UKRAINIAN HIGHLY DEVELOPED PRODUCTS

Export value	USD 3 million	USD 13 million	USD 0.6 million
Annual growth of export	-13%	53%	-23%
Ranking in world exports	37	24	20
Estimation of export potential ²	+ USD 0.9 million	+ USD 0.5 million	+ USD 0.7 million
Companies – Ukrainian textile exporters ³	<ul style="list-style-type: none"> Balakkom Pulsar & Co Vladi 	<ul style="list-style-type: none"> Lukoil Naftokhim Ukrkhimformatsiya Yasynivsky Zavod 	<ul style="list-style-type: none"> Remix Iter Specsnab

***Product Score** is the estimation of the most prospective products for Norwegian-Ukrainian trade within the Textile industry calculated based on the trade data provided by the ITC. A more detailed research data, including scoring results are available in a separate extended report.

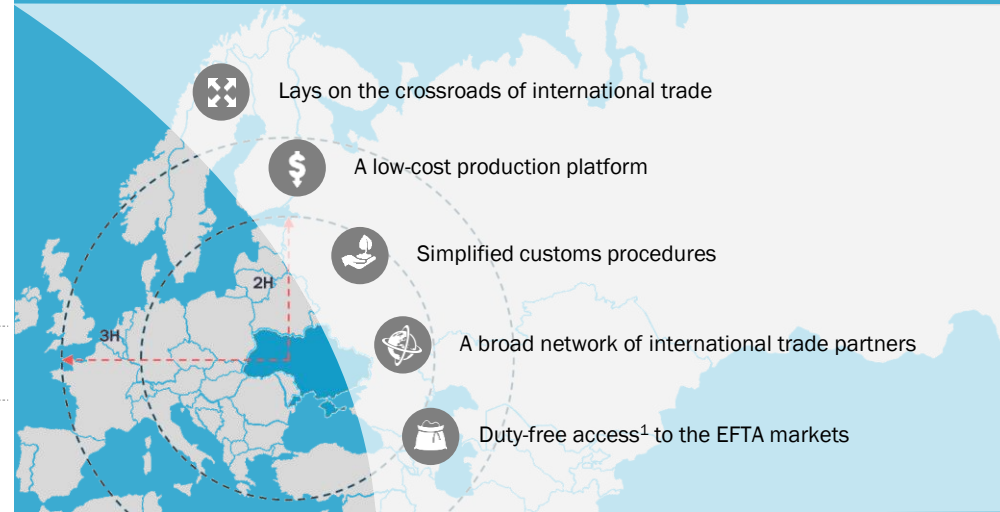
² The difference between the actual trade and the expected potential trade in five years' time

³ According to the data provided by the ITC



NORWEGIAN-UKRAINIAN BUSINESS GUIDE FOR TEXTILE

WHY UKRAINE IS THE RIGHT PLACE FOR BUSINESS?



COMPETITIVE ADVANTAGES OF UKRAINIAN TEXTILE



Top-10 world exporter of plain woven fabrics, floor coverings, flax, wool, and true hemp



Well-developed chemical industry that produce chemical products, including chemical fibers



Suitable climate for production of cheap and high quality linseed and hemp fiber



Abundance of technologies for cultivating, harvesting and processing of fiber crops



Availability of institutions for sheep breeding (Transcarpathian State Agricultural Experimental Station, Institute of Animal Husbandry)

¹ For all industrial products originated in Ukraine





HOW TO IMPORT TEXTILE FROM UKRAINE TO NORWAY



1 SUBMIT DOCUMENTS TO THE UKRAINIAN CUSTOMS

- **Documents of Customs Accreditation** are obligatory for starting export procedures. Documents are issued by customs authority and can be received within 2 days maximum after customs registration.
- **Custom declaration** is a document containing the information about goods and other objects and vehicles, the purpose of their movement through the customs border of Ukraine, the customs regime in which they are declared etc.
- **Foreign trade agreement** that contains (1) delivery terms, (2) terms of payment, (3) the subject of the contract, (4) price and total value of products
- **Product specification** that consists of (1) volume of goods, (2) unit of measurement, (3) price per unit, (4) the total price of consignment
- **Invoice** that contains (1) the seller, (2) buyer, (3) product and its price, (4) terms of sale and delivery, (5) a reference to the foreign trade agreements
- **Packing list** that consists of (1) weight of the consignment, (2) quantitative characteristics of the product, (3) packing materials
- **Bill of lading (B/L)** issued by a carrier (or their agent) to acknowledge receipt of cargo for shipment

2 DEAL WITH INTELLECTUAL PROPERTY ISSUES

- If a product is included to the custom register of The State Fiscal Service of Ukraine, the exporter have to receive a permission from the **owner of trade mark**

3 PAY TAXES AND MANDATORY FEES

- There are no customs payments for selected textile products as per Ukrainian legislation



4 SUBMIT DOCUMENTS TO THE NORWEGIAN CUSTOMS

- **Customs declaration** that can be submitted through TVINN - Norwegian Customs electronic system for exchanging customs declarations and should be sent to the customs region where a company is domiciled
- **Single Administrative Document (SAD)** that is a standardized customs form that contains the information taken from invoices, shipping documents, and acquired permissions. Can be used as an alternative to the declaration through TVINN
- **Invoice** that includes (1) information about the seller and buyer, (2) time and place for dispatch, (3) size of consignments, (4) description of consignment content, (5) terms of delivery, (6) commodity origin, (7) agreed price
- **Bill of lading (B/L)** issued by a carrier (or their agent) to acknowledge receipt of cargo for shipment



5 FULFILL TARIFF POLICY REQUIREMENTS

- **25% VAT** has to be paid
- If a company is registered in the VAT registered it must calculate and report the import VAT to the **Norwegian Tax Administration** by way of the new tax return
- Otherwise importer have to pay import VAT to **Norwegian Customs** on import



6 FULFILL NON-TARIFF POLICIES



Have to be labelled in **Norwegian**



Should follow **EU regulations on packaging**



Should not consist **hazardous chemicals**

TRANSPORT OPTIONS

- The most reasonable means of the transport for the textile products would be sea ones
- The costs of delivery depend on kind of product, its weight, volume, price etc. and can be calculated after the submission of an application to a logistic company

HINTS

- The easiest way to prepare all required documents is to turn to licensed customs brokers
- In order to receive a tailored transport solution, please, consider a licensed logistic company, which can also provide consulting services and insurance